<u>Teacher</u>: Ms. C. Davis <u>Subject Area</u>: Banking and Financial Services <u>Room No.</u>: C227

<u>Chapters 3 – 10</u>: "Laws & Regulations" (ABA Textbook) Chapters 3 – 10: "Final Exam Review" 1st Financial Training – Teller Training Videos

<u>Lesson Date:</u> continued April 30, 2015

<u>Meeting Time/Period:</u>	<u>Gra</u>
4 th and 6 th	

Grade Levels: 12

What is the lesson objective? The student will be able to:

- **Define** terms (investments, portfolio, stock, bonds, mutual funds, annuity, retirement accounts, estate, Gramm-Leach-Bliley Act (GLBA), cash management, capital markets, trust services, international banking, market share, cross-selling, advertising, sales promotion, CAN-SPAM Act, passphrase, authentication, security token, biometrics, fraud, whistleblower, civil money penalty (CMP), embezzlement, counterfeiting, malware, spyware, money laundering, incident response program (IRP), Bank Secrecy Act (BSA), and insider fraud).
- **Explain** the need for financial planning services.
- **Describe** business and international banking services.
- **Discuss** how marketing, sales, and service help build customer relationships.

• Explain banking laws and regulations related to safeguarding customer information and protecting bank assets.

Differentiated Objective(s): The student will compare payments using various online technology tools and the internet to compare and contrast payments made by cash and checks.

<u>TEKS 130.163, c5a, 6</u>

- Describe how bank security programs minimize the chance for loss, including procedures for the secure handling of cash and checks, ...
- Describe laws and regulations used to manage business operations and transactions in the banking services industry.

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Instructional Delivery:

- Direct Instruction
- Peer-tutoring
- Guided Practice
- Independent Practice
- Facilitator
- Quizzes & Tests

Guided Practice and Monitoring:

- *Finish* Chapters 3 10: Final Exam REVIEW (*handout*)
- Teller Training Videos: 2 10 and Note taking
- LearnKey Module ("Calming Upset Customers", "Business Ethics on the Job")

Independent Practice:

- *Finish* Chapters 3 10: Final Exam REVIEW (*handout*)
- Teller Training Videos: 2 10 and Note taking
- LearnKey Module ("Calming Upset Customers", "Business Ethics on the Job")

<u>Review/Reteach/Closure:</u>

• Review / Quizzes / Exit Ticket

<u>Materials/References</u>:

• Notebook, Computer, Internet, Flash-drive, handouts, Textbook (*ABA*), <u>www.edmodo.com</u>, <u>www.kahootit.com</u>, <u>www.onlineexpert.com</u>, <u>www.1stfinancialtraing.com</u>